Realizing the Connected Yacht

GEORGE KOUTRAS
CEO
Recreational yacht chartering

**YACHT RENTAL COMPANIES**

1. Own high value assets
2. Need of efficient fleet management

**RENTAL CUSTOMERS**

1. Travel to isolated places
2. Feel safety to contact
Openichnos makes tracking practical

- 65% yacht rental companies
- GSM networks
- Power source
  - Low coverage
  - Cables
  - Drilling hull
- Openichnos
- 100% global coverage
- Plug & play solution
Yacht monitoring solution (IoT)

Released product
Yacht monitoring solution (IoT)

**Geofencing**
- Define Areas to Avoid
- Define Areas to Control
- Receive notifications in case asset goes in that areas

**Battery Sensor**
- Monitor Battery Voltage
- Monitor Current Usage
- Transmit with tracking data

**Fuel Sensor**
- Monitor fuel level
- Monitor fuel consumption
- Transmit with tracking data

**Wind Sensor**
- Monitor Wind level
- Transmit with tracking data

**Underwater Sensor**
- Monitor collision of hull
- Transmit with tracking data
Proudly designed and assembled in Greece

Released product
Secure and reliable asset protection
Openichnos Team

George Koutras
CEO
- 10+ years management & sales in ICT SMEs
- 5+ years technical management in EU funded R&D projects
- BSc & MSc in ICT, MBA

Themis Kutsuras
COO
- 10+ years management & operations in ICT SMEs
- More than 5 years technical management in EU R&D projects
- BSc & MSc in ICT

Christos Xanthos
CTO
- 7+ years project management & development in ICT SMEs
- Expertise in large information systems
- BSc in ICT

Manos Frantzolakis
VP ENGINEERING
- 7+ years software development in ICT SMEs
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Openichnos Advisory Board

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- Technology Innovator
- Management Consultant

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- Professor at University of Stuttgart
- 20+ years IBM Distinguished Engineer

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Advisor
- Assistant Professor at National Technical University of Athens
- Mechanical Engineer
- Business Process Management expert
Thank you!