



Հայկական ատլանտյան ասոցիացիա
Armenian Atlantic Association

Ինք. ֆաքս./Tel./Fax: (3741) 582638, 527080
Երևան 375001, Մայրաք. Լույս 19
19 Sayat Nova, Yerevan, Armenia

B | S | T The Black Sea Trust
for Regional Cooperation
A PROJECT OF THE GERMAN MARSHALL FUND

The Black Sea Region: Bringing Future Decision Makers Together In the Changing World

Draft Agenda

Conference Date: 14-15 March, 2013

Venue: Ani Plaza Hotel, Garni Conference Hall

Address: 19 Sayat Nova Ave., Yerevan, Armenia

The two day youth conference is organized by the Armenian Atlantic Association and youth branch Armenian Youth Atlantic Association with the support of The Black Sea Trust, a project of the German Marshall fund of the United States.

Wednesday, March 13, 2013: Arrival of participants and informal dinner

Day 1: Thursday, March 14, 2013

10:30-10:55

Registration

11:00- 11:15

Welcome and Opening Addresses

Mr. Tevan Poghosyan

President of Armenian Atlantic Association

Ms. Astghik Injeyan

Project Coordinator, Armenian Youth Atlantic Association

11:15- 11:30

Keynote speaker

Ms. Alexia Timotheou, Senior Research Fellow
International Centre for Black Sea Studies (ICBSS)

*Empowering the Black Sea region, an influential crossroad
between East and West*

11:30-12:30

Introduction of the training

7 forms of Capital
Need for Culture change

12:30-13:00

Coffee break

13:00-13:30

Video-conference with Mr. James Appathurai

NATO Secretary General's Special Representative for the
Caucasus and Central Asia, Brussels, NATO HQ

Video-Conference Venue: Ani Plaza hotel, Business floor

13:30-14:30

Working Lunch

14:30- 16:00

OIL PRICING EXERCISE (part 1)

Interactive exercise designed to help participants examine their own approaches and assumptions about policy implementation, negotiation and leadership in resistant environments.

16:00-16:30

Coffee break

16:30-18:30

Debrief (part 2)

20:00

Dinner

Day 2: Friday, March 15, 2013

10:00-11:30

Elements and Guidelines for Negotiation (part 1)

11:30-12:00

Coffee break

12:00-13:30

Negotiation Simulation (part 2)

This two-party negotiation simulation provides an opportunity for participants to synthesize the negotiation framework and to experiment with different approaches.

13:30- 14:30

Working Lunch

14:30-16:00

Elaboration of recommendations and project ideas

16:00-16:30

Coffee break

16:30-17:45

Presentation of elaboration results

17:45-18:00

Concluding remarks

End of the Conference

20:00 Farewell dinner

Saturday, March 16, 2013 Departure of participants