



# Competitiveness and Advancements in the port Sector in Georgia

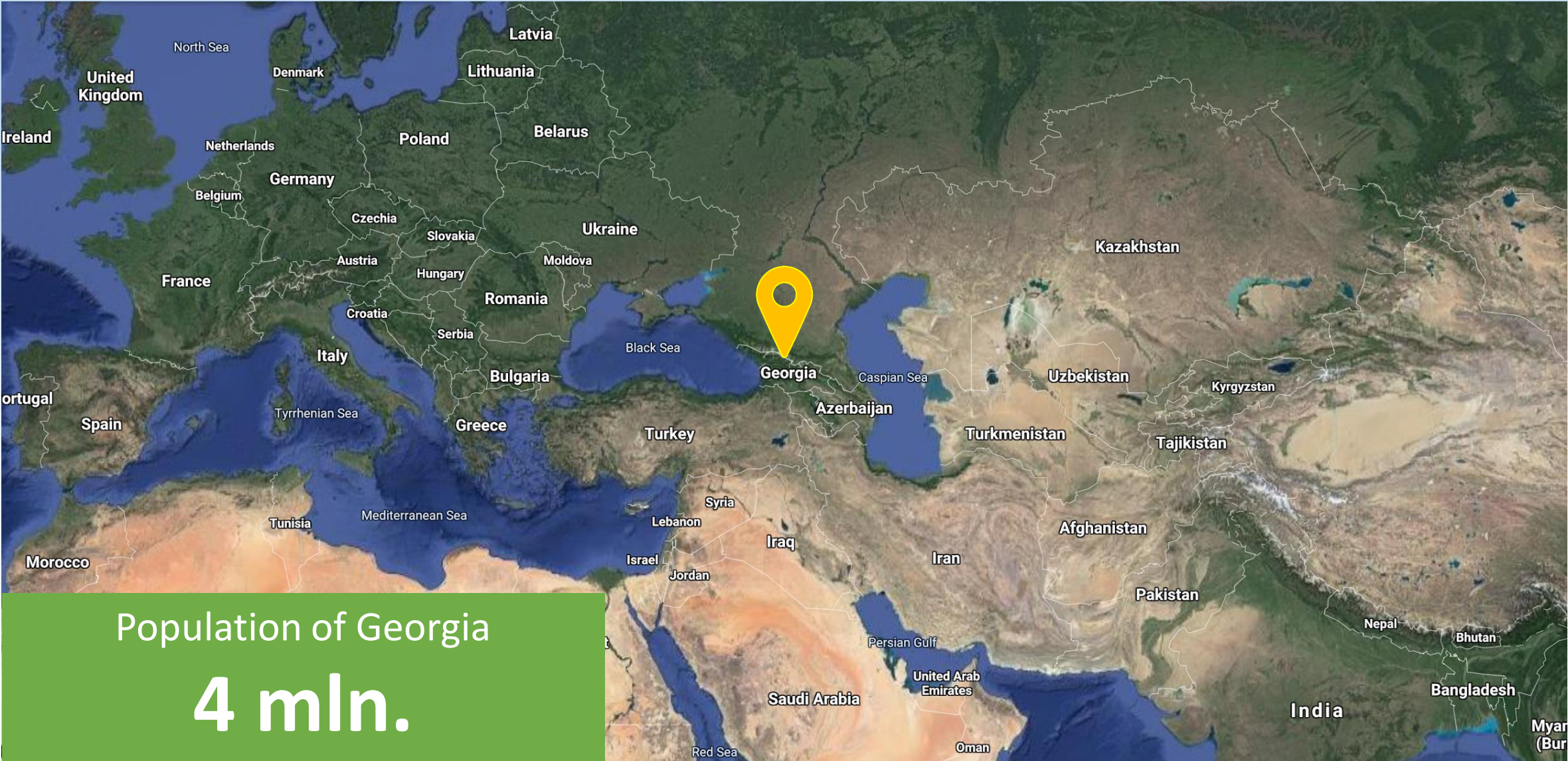
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# Georgia



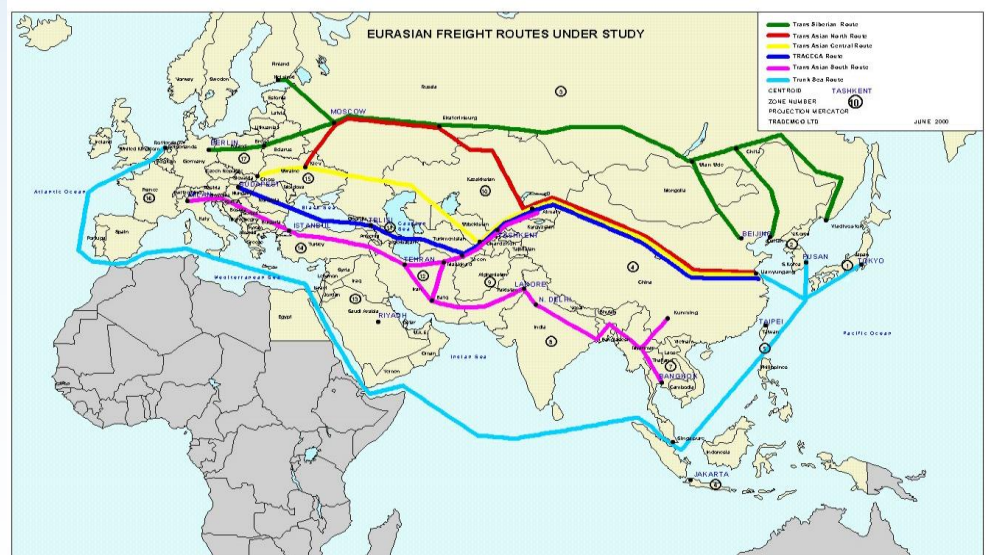
Population of Georgia  
**4 mln.**



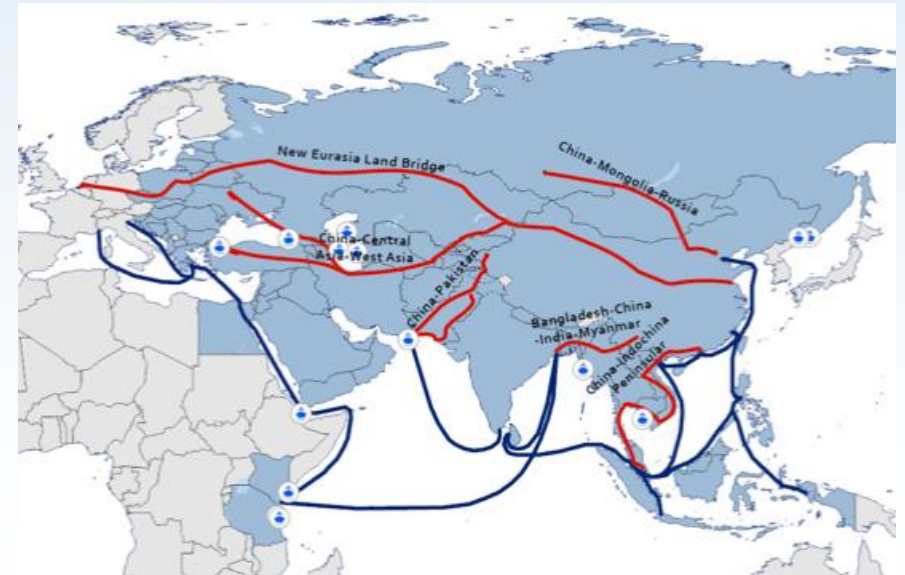
# TRACECA



# Alternative Roads



# New Silk Road



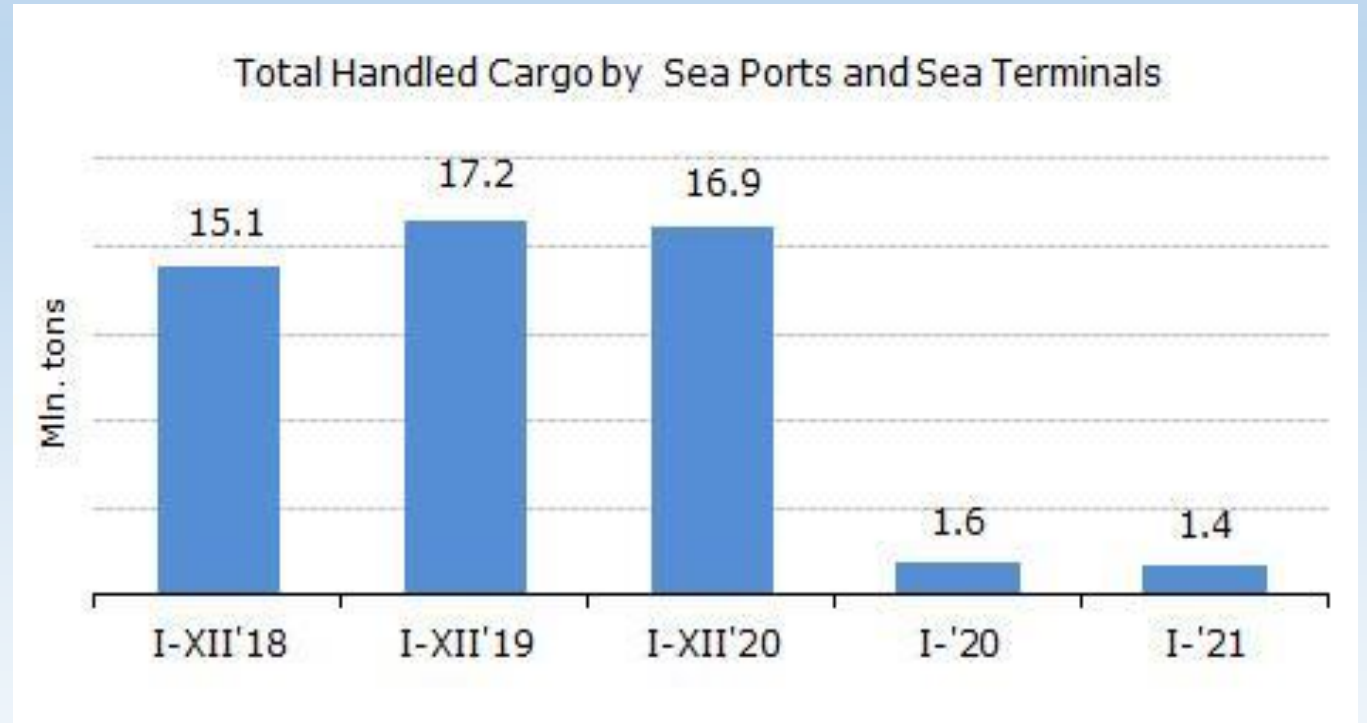
# Georgian Ports

Batumi Port

Poti Port

Kulevi Terminal

Supsa Terminal



## KEY INDICATORS FOR 2020



**913**

THOUS.TONNES

Dry cargo turnover



**103 302**

TEU

Container turnover



**1.2**

MLN TONNES

The volume of oil and oil products



**665**

THOUS.TONNES

The Volume of Ferry cargo turnover



**589**

VESSELS

Ship call



**0**

PASSENGERS

Passengers turnover

# Enhancing Business Activity

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graph TD; A[Enhancing Business Activity] --> B[Investment]; A --> C[Legal Framework]; B --> D[New Infrastructure]; B --> E[New Port]; C --> F[Simplifying procedures]; C --> G[Tax cuts];
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Investment

New Infrastructure

New Port

Legal Framework

Simplifying procedures

Tax cuts

# Investment

## New multimodal terminal

- ✓ Specialize in the transit, processing and storage of products from Central Asia countries
- ✓ New logistics corridor: Central Asia-Azerbaijan-Georgia, and then across the Black Sea to various consumers in Europe, Africa and other destinations.
- ✓ mineral fertilizers up to 1,200,000 tons per year



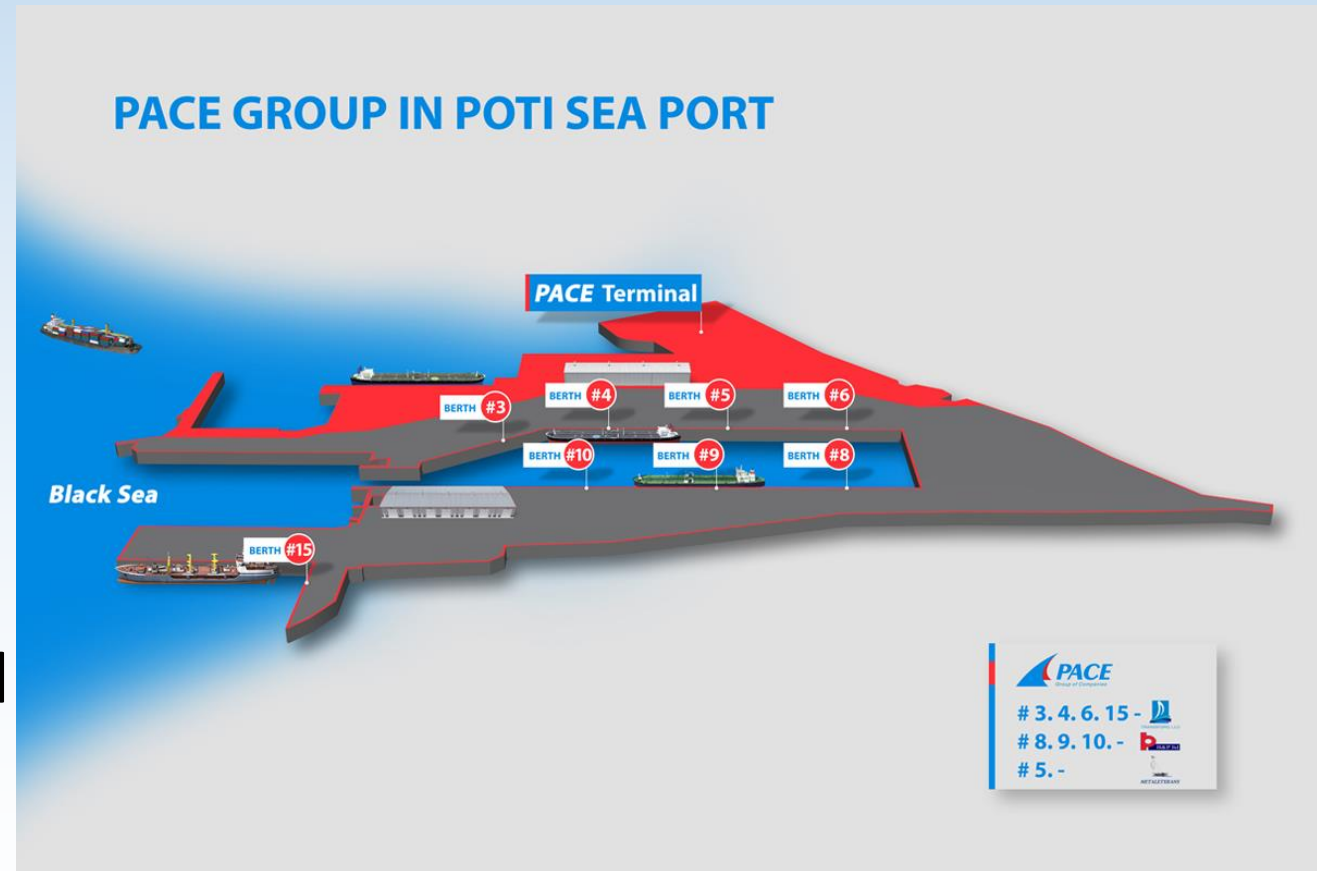


# Investment

## Pace Terminal

### Key Features

- ✓ \$50 million Investment towards the development, construction, and operation of a new multi functional marine terminal at the Port of Poti,
- ✓ 25 hectares of dedicated land,
- ✓ vessels up to 253M in length and with a load capacity up to 50,000 tonnes.



# Investment

## Poti Port New Terminal

### Key Features

✓ **Investment of over 250 million USD**

✓ **Vessel size**

Possibility to load large vessels like Panamax and even small Cape Size Class

✓ **Storage**

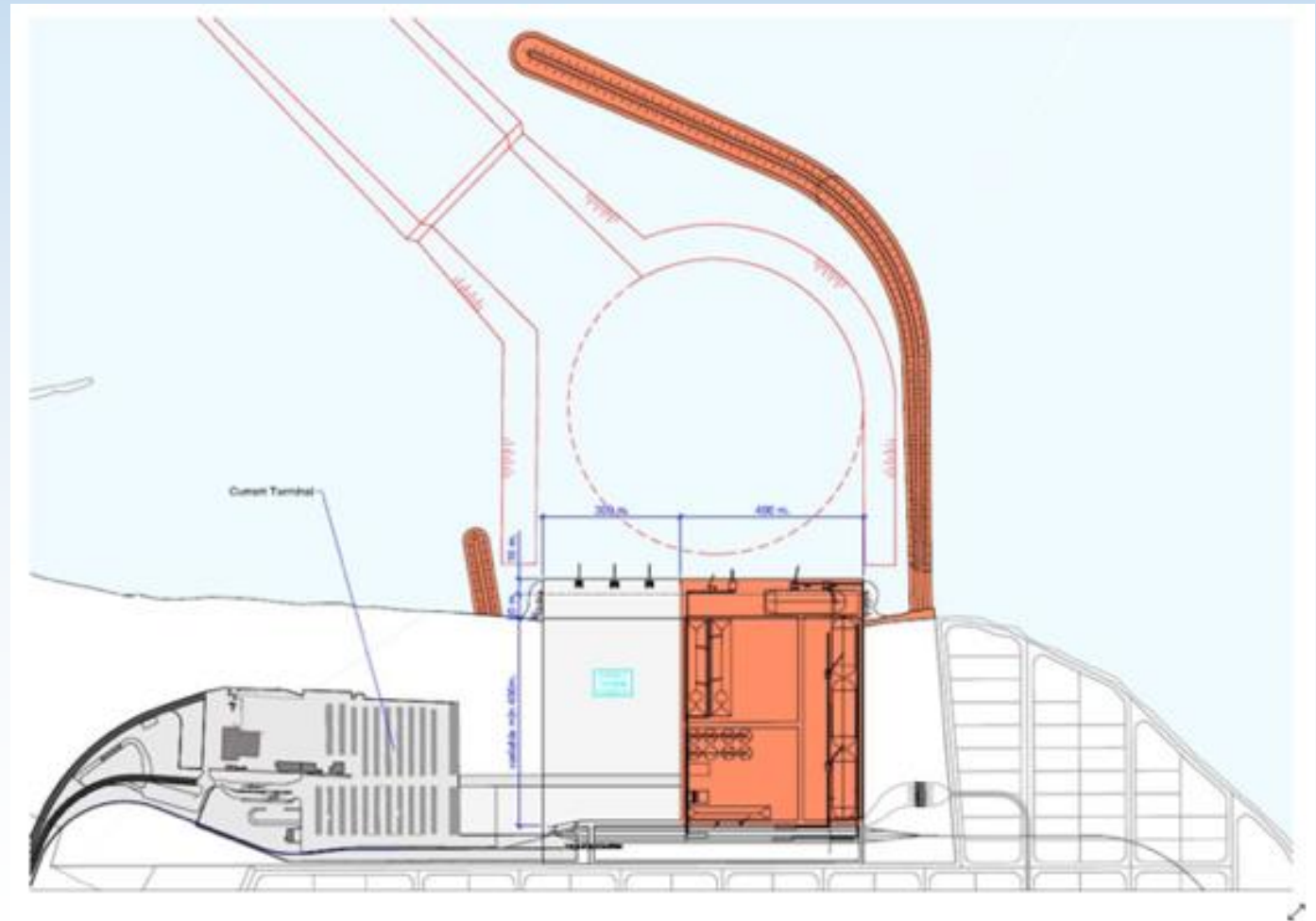
Storage facilities that can accommodate big lots of cargo, possibility to have own or dedicated warehouse in the port.

✓ **Cargo handling norms**

Fast loading/discharge of the vessels or railcars due to high mechanization

✓ **Railway service**

Own depot for railcar storage, efficient station operation – elimination of railcars high detention/storage charges



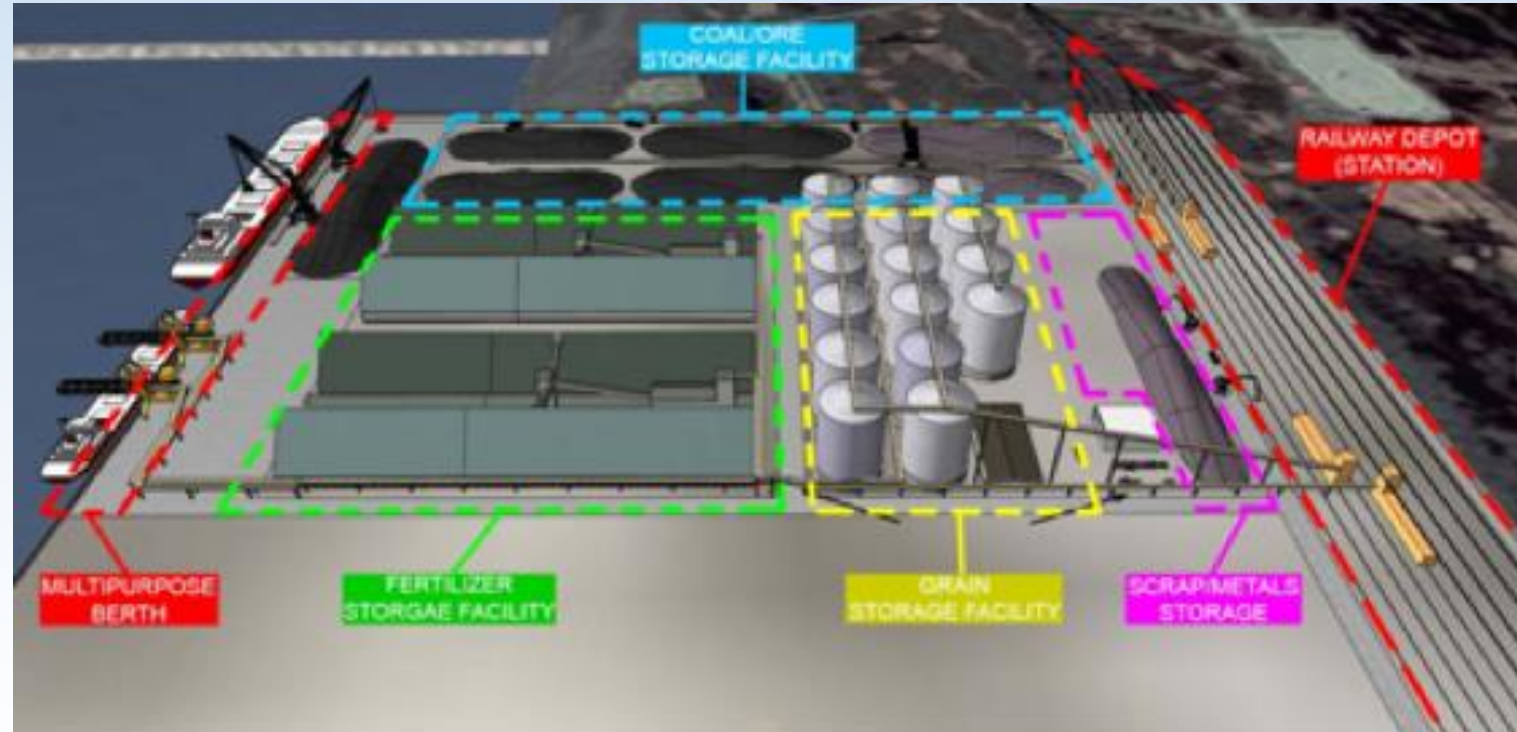


# Investment

## Poti Port New Terminal *1st stage*

### Key Features

- ✓ Breakwater of 1,700m
- ✓ 400m multipurpose quay with 13.5 m depth
- ✓ Dry bulk cargo and an incremental 150,000 TEUs
- ✓ Accommodate container vessels of up to 9,000 TEU.

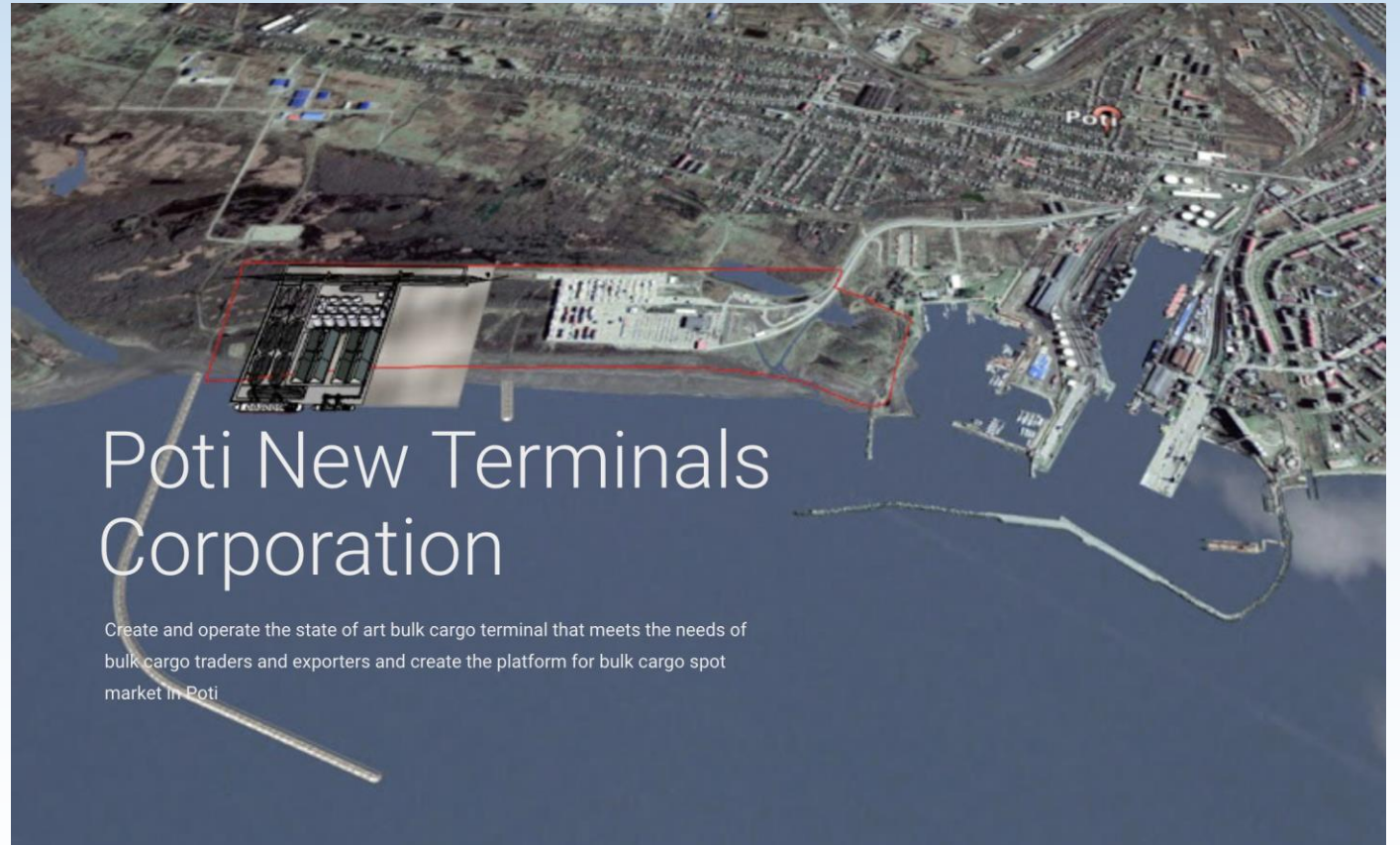


# Investment

## Poti Port New Terminal *2nd stage*

### Key Features

- ✓ 300m container quay
- ✓ 3 state-of-the-art STS cranes
- ✓ Double the annual container capacity at Poti Sea Port to over 1 million TEU.
- ✓ Timeline for construction is estimated at 24-30 month.
- ✓ The first stage would be completed in Q2 2022.



# Investment

## Anaklia New Port



- Anaklia Deep Sea port aggregate investment of \$2.5 billion.
- Port's depth will be 16 meters
- vessels up to 10,000 TEUs in capacity.



# Investment

## Anaklia New Port

### Key Features

- Quay Wall – 2,250 meters
- Breakwater – 2,940 meters (North and South)
- Containers berths – 7 (59 million tons/year)
- Dry/Break bulk berths – 2 (5 million tons/year)
- Liquid bulk berths – 1 (36 million tons/year)
- Total 9 phases – 100 million ton



# Investment

## Anaklia New Port

### Special Economic Zone Overview

- About 2,000 hectares of development territory
- 400 ha for development of logistics clusters
- Fully integrated with the infrastructure
- International airport
- Light industry cluster
- Logistics cluster
- Tourism, entertainment and Real Estate



# Legal Framework

## Tax Cuts

- ✓ To improve the business environment
- ✓ Attract foreign investment in the maritime sector



# Single Window

✓ 1000 000 Euros will be spent on the computerization or digitization of the Georgian transit system

✓ The project provides Georgia with the opportunity to increase its competitiveness as a maritime country and create an attractive maritime sector.



✓ Digital government services in the port sector

✓ Free the ships from bureaucratic barriers and processing on unnecessary documentation.

✓ Increase freight capacity at ports.

✓ Allow Georgian ports to plan cargo schedules in advance by category and volume



**Thank you!**

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